

Message Text

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61

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TAGS: OCON, BEXP, EEWT, XH

SUBJECT: EASTERN EUROPE ECONOMIC/COMMERCIAL OFFICERS'
CONFERENCE, SEPTEMBER 27-30, 1976

REF: STATE 203516

USEC FOR REAMS
USNATO FOR PAPENDORP

1. RESPONSES TO REFTEL AND SOME FURTHER REFINEMENTS HERE IN WASHINGTON HAVE RESULTED IN A VIRTUALLY FINAL AGENDA AND ASSIGNMENTS FOR SUBJECT CONFERENCE.

2. CONGRESSIONAL STAFFERS ARE EXPECTED FROM THE SENATE FINANCE COMMITTEE, THE HOUSE WAYS AND MEANS COMMITTEE AND HOUSE INTERNATIONAL RELATIONS COMMITTEE. CONGRESSIONAL STAFFERS' FINAL ASSIGNMENTS ARE TENTATIVE PENDING FINAL CONFIRMATION OF THEIR PARTICIPATION.

3. AS INDICATED IN PARA 3 OF REFTEL, INSTRUCTIONS FOR MODERATORS, RAPPOREURS AND PANELISTS WILL FOLLOW IN SEPTTEL ON OR ABOUT SEPTEMBER 1. WITH THE POSSIBLE EXCEPTION OF

THE FINAL AFTERNOON, WILL SESSIONS WILL BE UNCLASSIFIED.

FISCAL DATA WILL ALSO FOLLOW ON OR ABOUT SEPTEMBER 1.

4. FOR BUCHAREST: PLEASE NOTE INSERTION OF NEW PRESENTATION DURING SESSION ON PRC-USSR RELATIONS.

5. FOR SOFIA: PLEASE BRIEF VONTILLIUS.

6. THE AGENDA WILL BE TREATED AS UNCLASSIFIED DURING THE CONFERENCE ITSELF AND CABLES CONCERNING THIS CONFERENCE MAY GENERALLY BE KEPT UNCLASSIFIED.

7. THE REVISED AGENDA AND ASSIGNMENTS ARE AS FOLLOWS:

A. MONDAY, SEPTEMBER 27, 1976
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1400 - WELCOME: CONSUL GENERAL BETTS
-- OPENING REMARKS: ARTHUR DOWNEY, DAS/EWT

1430 - COUNTRY PERSPECTIVES: MODERATOR: J. MISHELL
-- GEORGE, D/OEWCA/BEWT; RAPPOREUR: LAWRENCE
-- LASOFF, OEWPP/BEWT; RAPPOREUR: HENNING VON-
-- TILLIUS, EWTDO VIENNA

-- BULGARIA: DCM HARVEY FELDMAN; E/C OFFICER
-- .- WILLIAM BLACK
-- CZECHOSLOVAKIA: DCM ROBERT FROWICK; E/C
-- - ROBERT MONTGOMERY
-- GERMAN DEMOCRATIC REPUBLIC: E/C ALAN PARKER

-- HUNGARY: DCM ROBERT MUDD; E/C F. BRENNE BACH-
-- MAN
-- YUGOSLAVIA: E/C CHARLES YORK
1600 -- PEOPLE'S REPUBLIC OF CHINA: E/C WILLIAM THOMAS
-- POLAND: DCM CARROLL BROWN; E/C GERALD LAMBERTY
-- ROMANIA: DCM RICHARD VIETS; E/C RICHARD
-- SCISSORS
-- SOVIET UNION: E/C KENNETH SKOUG; GEORGE
-- RUECKERT, DPO LENINGRAD

B. TUESDAY, SEPTEMBER 28, 1976

0830 - ENVIRONMENT FOR EAST-WEST TRADE POLICY: MODERA-
-- TOR: ARTHUR HOFFMAN, USIA; RAPPORTEUR: ROB-
-- ERT MONTGOMERY, PRAGUE

-- EXECUTIVE BRANCH VIEW: DAVID EVANS, CIEP AND
-- LAWRENCE LASOFF, OEWPP/BEWT

--LEGISLATIVE BRANCH VIEW: CONGRESSIONAL STAFF
-- MEMBER (BEST)
-- PROSPECTS FOR OECD INITIATIVES: WILLIAM EDGAR,
-- EUR/SOV
--- VIEW FROM THE FIELD: KENNETH SKOUG, MOSCOW

1045 - - FINANCING OF EAST-WEST TRADE: MODERATOR: ROBERT
-- MUDD, BUDAPEST; RAPPORTEUR: DWIGHT AMBACH, E/C
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-- VIENNA

-- CREDIT POSITION OF THE EASTERN COUNTRIES:
-- MARJORIE SEARING, D/EWEP/ TREASURY
-- IMPLICATIONS OF THE EAST EUROPEAN DEBT: HARRY
-- KOPP, EB/ITP/EWT
-- COMPETITION IN EXPORT FINANCING: CARL LEIK,
-- SENIOR LOAN OFFICER, EXIMBANK
-- LEGISLATIVE APPROACH TO EAST-WEST FINANCING:
-- CONGRESSIONAL STAFF MEMBER (MARCUS)
-- VIEW FROM THE FIELD: GERALD LAMBERTY, WARSAW

1400 - - EXPORT CONTROL AND TRANSFER OF TECHNOLOGY:
-- MODERATOR: ROBERT FROWICK, PRAGUE; RAPPORTEUR:
-- THEODORE PAPENDORP, ECONAD, USNATO; RAPPORTEUR:
-- WILLIAM THOMAS, PEKING

--DEFENSE SCIENCE BOARD TASK FORCE REPORT ON
-- EXPORT OF U.S. TECHNOLOGY - TECHNOLOGY
-- TRANSFER AND THE U.S. DOMESTIC ECONOMY:
-- LAWRENCE BRADY, DD/OEA/BEWT
-- EXPORT CONTROL MACHINERY AND PROCEDURE CHANGES:

-- DANIEL COOK, OEA/BEWT
-- STATUS OF EXPORT ADMINISTRATION RENEWAL LEGIS-
-- LATION - LIKELY CHANGES: CONGRESSIONAL
-- STAFF MEMBER (MAJAK)
-- EMBASSY CONCERNS: RICHARD SCISSORS, BUCHAREST
-- REVIEW OF SIGNIFICANT CASES: EDWARD KRITZER,
-- OEA/BEWT

1645 - . U.S. SAFEGUARDS APPLICABLE TO IMPORTS FROM THE
-- EAST: MODERATOR: MARJORIE SEARING, TREASURY
-- RAPPORTEUR: HARRY KOPP, EB/ITP/EWT

-- POTENTIAL PROBLEMS DUE TO INCREASED EXPORTS
-- FROM EAST TO WEST: ALLEN LENZ, BEWT
-- WHAT SAFEGUARDS TO USE: RELEVANCE OF ANTI-
-- DUMPING AND COUNTERVAILING DUTIES; MARKET
-- DISRUPTION CLAUSES: CARL SCHMIDT, EUR/EE

-- FIELD VIEW OF THE PROBLEM: CARROLL BROWN,
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-- WARSAW
-- LEGISLATIVE CONSIDERATIONS: CONGRESSIONAL STAFF
-- MEMBER (ROHR)

C. WEDNESDAY, SEPTEMBER 29, 1976

0830 - - AMERICAN AGRICULTURE'S INTEREST IN COMMUNIST
-- COUNTRIES: MODERATOR: KENNETH SKOUG, MOSCOW
--RAPPORTEUR: ALEX HERTZBERG, EWTDC, WARSAW

-- AGRICULTURE'S INCREASING ROLE IN EAST-WEST
-- TRADE: WILLIAM HORBALY, FAS/USDA
-- US-USSR AGRICULTURAL RELATIONS - A STATE PER-
-- SPECTIVE: WILLIAM EDGAR, EUR/SOV
-- AN EMBASSY VIEW OF THE AGRICULTURE FUNCTION:
-- F. BRENNE BACHMANN, BUDAPEST

1030 - . USIA SUPPORT OF ECONOMIC/COMMERCIAL OBJECTIVES:
-- MODERATOR: HARVEY FELDMAN, SOFIA; RAPPORTEUR:
-- ROGER STECHSCHULTE, D/TDAD/OEWTB/BEWT

-- ECONOMIC PROGRAMMING AND TRADE PROMOTION --
-- A WASHINGTON PERSPECTIVE: ROBERT HILL, SENIOR
-- ECONOMIC ADVISOR, USIA/IOP
-- A EUROPEAN PERSPECTIVE: ARTHUR HOFFMAN, REGION-
-- AL COORDINATOR FOR EUROPE, USIA BRUSSELS

1130 - . CAREER MANAGEMENT AND ASSIGNMENTS: MODERATOR:
-- WILLIAM RAU, EB/CBA/CD; RAPPORTEUR: ROBERT
-- DAY, EB/CBA/CD

-- CAREER MANAGEMENT AND ASSIGNMENTS: JOHN BOYLE,
-- PER/CA/FS/E-C

1400 - . CAREER DEVELOPMENT FOR FOREIGN SERVICE LOCAL PER-

-- SONNEL: MODERATOR: JOHN BOYLE, PER/CA/FS/E-C;
-- RAPPORTEUR: GERALD LAMBERTY, WARSAW

-- CAREER DEVELOPMENT FOR FOREIGN SERVICE LOCAL PER-

-- SONNEL: WILLIAM RAU, EB/CBA/CD; F. BRENNE
--- BACHMAN, BUDAPEST

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1430 - . RESOURCE MANAGEMENT AND TRADE PROMOTION ACTIVITIES:

-- MODERATOR: CARROLL BROWN, WARSAW

-- WORKSHOP A: MARKET INFORMATION AND RESEARCH:

-- MODERATOR: ROBERT FROWICK, PRAGUE; RAPPOR-
-- TEUR: LAWRENCE NELSON, BONN

-- HERTZBERG, REUCKERT, SCISSORS, THOMAS,
-- PAPENDORP, ELIAS, HEISS, KRITZER, LASOFF,
-- LENZ, STECHSCHULTE

-- WORKSHOP B: TRADE PROMOTION PRACTICES AND

-- PROBLEMS: MODERATOR: RICHARD VIETS, BUCH-
-- AREST; RAPPORTEUR: DANIEL COOK, OEA/BEWT

-- BACHMANN, BLACK, BROWN, PARKER, VONTILLIUS,
-- JENKENS, THOMPSON, RAU, SCHMIDT

-- WORKSHOP C: FIELD RESOURCE MANAGEMENT:

-- MODERATOR: CHARLES YORK, BELGRADE; RAPPOR-
-- TEUR: EDWARD KEMP, OD/BEWT

-- FELDMAN, LAMBERTY, MONTGOMERY, AMBACH, BRADY,
-- GEORGE, BOYLE, DAY, EDGAR, KOPP, SKOUG

1615 - . WORKSHOP SUMMARY PRESENTATIONS AND CONFERENCE

-- RECOMMENDATIONS: MODERATOR: CARROLL BROWN,
-- WARSAW, RAPPORTEUR: BLAIR THOMPSON, D/TPD/
-- OEWD; ANDREW ELIAS, OEWD/BEWT

-- SUMMARY PRESENTATIONS: ROBERT FROWICK, RICHARD
-- VIETS, CHARLES YORK

D. THURSDAY, SEPTEMBER 30, 1976

0830 - - INDUSTRIAL COOPERATION AND COMPENSATION ARRANGE-

-- MENTS: MODERATOR: LAWRENCE BRADY, DD/OEA/BEWT
-- RAPPORTEUR: GEORGE RUECKERT, LENINGRAD

-- SYNOPSIS OF BEWT RESEARCH ON INDUSTRIAL COOPER-
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-- ATION AND COMPENSATION ARRANGEMENTS: ALLEN
-- LENZ, D/OEWPP/BEWT
-- USEFULNESS TO U.S. COMPANIES: CARL SCHMIDT,
-- EUR/EE
-- INDUSTRIAL COOPERATION AND COMPENSATION ARRANGE
-- MENT PROSPECTS - AN EMBASSY VIEW: WILLIAM
-- FARRAND, COMMERCIAL OFFICER, MOSCOW

1015 - . BUSINESS FACILITATION PROBLEMS: MODERATOR:
-- WILLIAM RAU, EB/CBA/CD; RAPPORTEUR: ALAN
-- PARKER, BERLIN

-- ACCREDITATION OF U.S. FIRMS AND RELATED
-- PROBLEMS, LIMITATIONS ON COMMERCIAL TRAVEL -
-- VISA PROBLEMS - HOTEL SHORTAGES: WILLIAM
-- FARRAND, COMMERCIAL OFFICER, MOSCOW
-- U.S. GOVERNMENTAL/PRIVATE SECTOR RELATIONSHIP
-- WITH FOREIGN TRADE ORGANIZATIONS: ROGER
-- STECHSCHULTE, D/TDAD/OEWTD/BEWT
-- ADDITIONAL OR EXPANDED COMMERCIAL OFFICES IN
-- THE U.S. - QUID-PRO-QUO CONCEPT: ALTON
-- JENKENS, D/EE/OEWCA/BEWT
-- GENERAL ATTITUDE TOWARD JOINT STOCK COMPANIES
-- IN THE U.S. OR THIRD COUNTRIES: WILLIAM
-- EDGAR, EUR/SOV

1130 - . USE OF BILATERAL COMMISSIONS, JOINT COUNCILS, AND
-- OTHER ENTITIES IN SUPPORT OF U.S. TRADE AND
-- INVESTMENT OBJECTIVES: MODERATOR: DAVID
-- EVANS, AD/CIEP; RAPPORTEUR: WILLIAM BLACK,
-- SOFIA

-- PROGRESS OF AND OUTLOOK FOR EXISTING GOVERN-
-- MENTAL JOINT COMMISSIONS - PROBLEMS AND OUT-
-- LOOK FOR CREATION OF ADDITIONAL COMMISSIONS:
--CARL SCHMIDT, EUR/EE
-- PROGRESS OF AND OUTLOOK FOR EXISTING BILATERAL
-- CHAMBER OF COMMERCE COUNCILS AND OUTLOOK
-- FOR CREATION OF SAME WITH THE GERMAN DEMO-
-- CRATIC REPUBLIC: ALTON JENKENS, D/EE/OEWCA/
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-- BEWT
-- PROGRESS OF AND OUTLOOK FOR THE U.S.-U.S.S.R.

-- TRADE AND ECONOMIC COUNCIL AND THE NATIONAL
-- COUNCIL FOR U.S.-CHINA TRADE: HERTHA HEISS,
-- D/USSR/OEWCA/BEWT
-- OUTLOOK FOR FORMATION OF AMERICAN CHAMBERS OF
-- COMMERCE IN NONMARKET ECONOMY COUNTRIES AND
-- THEIR RELATIONSHIP TO OTHER ESTABLISHED
-- COUNCILS: ROBERT MONTGOMERY, PRAGUE AND
-- RICHARD SCISSORS, BUCHAREST

1400 - . P.R.C.-U.S.S.R. RELATIONS: MODERATOR: HARVEY
-- FELDMAN, SOFIA; RAPPORTEUR: HERTHA HEISS, D/
-- USSR/OEWCA/BEWT

-- POLITICAL AND ECONOMIC OVERVIEWS: KENNETH
-- SKOUG, MOSCOW AND WILLIAM THOMAS, PEKING
-- THE TRIANGULAR RELATIONSHIP: RICHARD VIETS,
-- BUCHAREST

1515 --- ECONOMICS AND POLITICS IN EAST-WEST RELATIONS:
-- MODERATOR: RICHARD VIETS, BUCHAREST; RAPPOR-
-- TEUR: ALTON JENKENS, D/EE/OEWCA/BEWT

-- WESTERN OBJECTIVES: J. MISHALL GEORGE, D/OEWCA/
-- - BEWT
-- EASTERN OBJECTIVES: HARRY KOPP, EB/ITP/EWT
-- THE POLITICO/ECONOMIC POWER BALANCE: ROBERT
-- FROWICK, PRAGUE

1730 --- CONFERENCE SUMMARY AND CLOSING REMARKS: ARTHUR
-- DOWNEY, DAS/EWT; RAPPORTEUR: LAWRENCE LASOFF,
-- OEWPP/BEWT

E. FRIDAY, OCTOBER 1, 1976

FINAL SUBMISSION OF REPORTS BY PANEL MODERATORS AND RAPPOR-
TEURS. KISSINGER

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